

Webinar on

Using Behavior Based Interviewing To Select The Right Candidate

Areas Covered

-) How to create and ask open-ended questions
- How to solicit examples of past behavior to predict future behavior
- How to take useful interview notes
- How to get beyond the rehearsed answers to find out what a candidate is really thinking
- How to establish interview evaluation criteria
- How to identify and evaluate skills objectively



This seminar will focus on the importance of predicting the behaviors of a job candidate by learning how to ask behaviorbased questions and evaluate the answers.

PRESENTED BY:

Grant Schneider is president and founder of Performance Development Strategies. His company helps organizations achieve greater results by aligning people in the organization with the organization's mission and strategy. Grant helps these organizations create change, develop managers and executives, and create high performing teams resulting in engaged employees and loyal customers.

On-Demand Webinar

Duration: 60 Minutes

Price: \$200

Webinar Description

Companies erroneously spend too much time looking for the correct skills and knowledge for the job and paying little or no attention to attitudes and behaviors necessary to a candidate perform at a high level. The fact is that most involuntary terminations occur because of improper attitudes and behaviors.

The best way to hire the correct candidate is to see into the future and see how that candidate will perform on the job. The fact is that people are products of their past. Past behavior will predict the future.

This seminar will focus on the importance of predicting the behaviors of a job candidate by learning how to ask behavior-based questions and evaluate the answers.

If you want to hire the correct candidate for the job you must base your hiring decision on more than a gut feeling.



Who Should Attend?

HR Professionals

CEO

Senior Vice President

Vice President

Executive Director

Managing Director

Regional Vice President

Area Supervisor

Managers



Why Should Attend?

Having the right people doing the right jobs is critical to the success of every organization.

The wrong hire can cost a company thousands or tens of thousands of dollars. In spite of this, companies and their human resources departments make many bad hiring decisions.

The key to success is not hiring someone based on the resume of past success but rather being able to hire someone who will perform well in the required job.

Using behavior based interviewing is another tool that organizations can use to select the right person for the right job.





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